



**BRAMBLETON COMMUNITY ASSOCIATION  
BOARD OF DIRECTORS  
SPECIAL MEETING MINUTES  
October 16, 2018**

A special meeting of the Board of Directors was convened at the Brambleton Corner Clubhouse located at 42255 Palladian Blue Terrace, Brambleton, Virginia 20148 for the purpose of receiving the recommendations of the Ad Hoc Technology Community Services Committee and hearing resident input on those recommendations.

**BOARD ATTENDANCE:**

Kim Adams – President  
Brian Viola – Vice President  
Tom Gurganous - Director  
Pat Martin – Director – Director  
Ric Spencer – Director  
Ram Venkatachalam – Director

**OTHERS IN ATTENDANCE:**

Jordan Crotty – Chair, Ad Hoc Technology Community Services Committee  
Prasad Badiganti – Member, Ad Hoc Technology Community Services Committee  
Doug Deitterick – Member, Ad Hoc Technology Community Services Committee  
Jennifer Myers – Member, Ad Hoc Technology Community Services Committee  
Phillip Milliken – Member, Ad Hoc Technology Community Services Committee  
John Warren – Member, Ad Hoc Technology Community Services Committee  
Rick Stone – General Manager

Rosemarie Linder – Director of Administration & Services  
Resident attendance list attached

## **CALL TO ORDER**

Ms. Adams called the meeting to order at approximately 7:04 p.m. She thanked everyone for coming to the meeting and introduced the Board.

## **CONFIRMATION OF QUORUM & PURPOSE OF THE MEETING**

Ms. Adams confirmed that quorum of the Board was present for the meeting and stated the purpose of the meeting was to receive the Ad Hoc Technology Community Services Committee's recommendations related to the Verizon FIOS technology services and to hear resident input on those recommendations. She then introduced Jordan Crotty, Chair of the Ad Hoc Technology Community Services Committee.

## **PRESENTATION**

Mr. Crotty presented the Committee's recommendations via a power point presentation and advised that BCA staff would post the slides and the survey results on the BCA website and include links in upcoming editions of the Friday Flash.

Mr. Crotty provided a brief overview of the Committee's unique charter structure which included a scope of work and a timeline, unique membership application, requirements and interviews. He noted that the Committee had been meeting for over a year and that the Committee's monthly meetings were all open to residents and included a resident forum period.

He explained that as directed by the charter, the Committee had spent time learning about the current agreement, market conditions, existing infrastructure, easements, and pending infrastructure upgrades. He shared that the Committee had also had the

opportunity to work with consultants to understand national and local trends, developing technology, and the competitive market.

Mr. Crotty outlined the results of the two resident surveys and the resident forums and listening session held by the Committee. He announced that after meeting for over a year, the Committee came to their recommendations based on a thorough understanding of the infrastructure and market conditions and resident input and that the Committee recommends that the Board enter into negotiations with Verizon, and to approve a new bulk agreement if the following terms can be achieved:

- FiOS Internet Service at speed marketed as 1 gigabit – for a term not to exceed 5 years
- FiOS Extreme HD Television Programming – for a term not to exceed 2 years with:
  - 1 HD DVR Set Top Box provided – or equivalent if service moves to the cloud and an option to substitute 1 cable card in place of the standard issued HD DVR Set Top Box
- At a monthly, per unit price not to exceed \$85.00.

In addition, the committee recommended the following considerations:

- Upgraded Internet speeds should be pushed to all residents – residents should not be required to call
- Contract Benchmarking. Leveraging agreement
- No data throttling or data caps – data should be unlimited
- Brambleton as a beta site for new technology
- Standardized pricing for upgraded service and onsite service calls
- Consideration for Value Added Services, including technology concierge/security
- Re-establishing a standing BCA Technology Committee

Ms. Adams thanked Mr. Crotty and the Committee members for their service and time commitment to the committee. She opened the floor to questions from the Board members to the Committee. After confirming that the Board members had no further questions, Ms. Adams announced that the Resident Comment Period would begin and that residents that had signed up would be provided 2 minutes to address the Board.

## **RESIDENT COMMENT PERIOD**

Speaker 1: Mr. O'Brien - Expressed disappointment in the outcome. Desired option/tiered plan for participation – does not desire video.

Speaker 2: Ms. Lewis - Requested side by side comparison of the current plan and recommendations

Speaker 3: Mr. Nassrat - Thanked the committee. Desired TV be removed from bulk agreement. Prefers streaming.

Speaker 4: Mr. Kanugula - Internet is important. Desires increased bandwidth. Concerned with no choice. Doesn't need box.

Speaker 5: Mr. Ronis - Loves FiOS Internet. Doesn't want TV, cord cutting is now. Not satisfied with second one-question survey. Not satisfied that there were no cost comparisons or with the decision process.

Speaker 6: Mr. Sarjapur -Every 2 years, speeds double, price and quality are important if residents pay more they should get more. Competition drives pricing down – no competition impacts quality and services. Streaming services are the current standard.

Speaker 7: Mr. Vedam - Questions regarding the survey, the committee's decision-making process, competition, desire for information to be posted prior to the meeting, resident premise equipment to be upgraded.

Ms. Adams thanked the residents that opted to speak and confirmed that no other residents wished to address the Board. Ms. Adams again thanked the Committee for their efforts and advised that the Board would take their recommendations into consideration and that the Association would communicate further updates as appropriate.

**ADJOURN**

There being no further business to conduct, at approximately 8:15 p.m., Mr. Viola moved to adjourn the meeting. The motion was seconded by Mr. Venkatachalam and passed unanimously (7-0).

**APPROVED**

Attest: Meryl Bisaga  
Meryl Bisaga, Secretary/Treasurer

12/1/18  
Date

## Resident Attendance List

Mark O'Brien

Harsha Sarjapur

Nada Lewis

Chris Cook

Wisam Nassrat

Mr. Seshagari

Laila Masood

Iain Ronis

Guruprasad Ravv

Lee Duvall

Richard Koliser

Sri Burugapalli

Sridhar Kanugula

Scott Neville

Pratap Pradhan

Ram Sattigeri

Yash Bodduluri

Kl Ash

Andand Dharmapuri